

Thursday, August 04, 2011

RE: 3P – BLACK PAINT (LT601-70)

Dear valued client:

Tubelite continues its commitment to provide you with the best product possible.

We would like to raise awareness that the darker paint colors, especially **3P-black**, have a tendency to increase visibility of surface flaws such as scratches. In order for Tubelite to maintain our high quality standards added handling requirements have been incorporated throughout our processes.

Effective March 14, 2011, we will be removing 3P - black paint from our standard finish offerings and placing it within the **GP finish category** in order to accommodate for the additional handling cost. The set-up fee for minimal size orders will be \$750.

Below are the options for your consideration:

1. Proceed with the 3P selection using the GP finish multiplier
2. Select a different standard finish
3. Add a 3rd coat (clear) – *this option will result in a substantial increase in finish costs*

NOTE: Our finisher, Linetec, does not recommend adding a clear coat to this finish.
This clear coat will not increase performance or add to the warranty.

Please contact your Client Development Manager if you have questions.

Sincerely,



Steven R. Wilkening
Client Solutions Manager